



Analog in the 20th century or digital in the 21st,
the name of the game is access.

TEN Class XVII

Boot Camps starting in
September 2014

Application deadline
September 5, 2014

[Apply for Ten Class XVII](#)

[Visit the TEN web site](#)

For more information,
contact TEN Executive
Director Jean Kase

585.753.2031



The Entrepreneurs Network (TEN) announces its next class, which begins on September 18th. Apply today, and if you're one of the 20 high-growth ventures to be accepted, the access you'll get is invaluable.

Access to local and national experts for the advice and experience that propels company founders and leaders to up their game with investors, R&D grants, business plans, product commercialization, sales and marketing, pricing, hiring, and leadership.

Plus, access to the guidance successful leaders need to avoid the pitfalls out there: bad deals, money left on the table, giving away too much equity, hiring the wrong people, bad metrics, and more.

For 16 previous classes over the past eight years, more than 260 area business executives and start-ups have taken advantage of the experts TEN brings in for its highly focused "boot camps." These renowned experts work with you one-to-one to further develop and expand your own capabilities and those of your business enterprise. Now that's access!

Established business leader or new venture entrepreneur, it doesn't matter: Graduate from TEN and you operate on a higher level.

Admission by acceptance only. Apply today.

TEN Class XVII: September 18 & 19, October 2 & 3, November 6 & 7, 21, December 9, 19



TEN Director Jean Kase (far right) congratulates TEN Class XVI at its graduation ceremony at the Memorial Art Gallery this past July. The time to sign up for TEN XVII is now!



Play in the sandbox today, build a castle together tomorrow.

TEN Class XVII

Four intensive
Boot Camps starting in
September 2014

Application deadline
September 5, 2014

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The Entrepreneurs Network (TEN) announces its next class, which begins on September 18th. Apply today, and if you're one of the 15 high-growth ventures to be accepted, the people you'll meet, the expertise you'll share and the alliances you'll form will lead to big things for you and your company.

Not only does TEN offer you in-person access to local and national business expertise, it offers you the opportunity to work side by side with these experts. And what better way to form an alliance that will only help you in future endeavors.

TEN benefits company leaders who want to up their game with investors, R&D grants, business plans, product commercialization, sales and marketing, pricing, hiring, and leadership. And to better learn to avoid the pitfalls out there: bad deals, money left on the table, giving away too much equity, bad metrics, and many more.

Plus, as a class of Upstate New York-area entrepreneurs and leaders, you'll develop a camaraderie - as sounding boards, colleagues, and perhaps as partners - that's invaluable as you help each other grow. Then again, didn't we learn this in kindergarten?

For 16 previous classes over the past seven years, more than 260 area business executives and start-ups have taken advantage of the experts TEN brings in for its highly focused boot camps.

Established business leader or new venture entrepreneur - it doesn't matter: Graduate from TEN and you operate on a higher level.

Admission by acceptance only. Apply today.

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Maggie Brooks
County Executive



[If you know someone who would benefit from TEN, please feel free to forward this e-mail announcement.](#)



Creating a company yesterday is not the same as running it today.



Last Chance!!!!

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The Entrepreneurs Network's (TEN) next class, which begins on September 18th, will help senior business leaders run their companies with state-of-the-art skills, knowledge and practices.

Apply for a place today, and if you're one of the 15 to be accepted, you'll be running with the best.

For 16 previous classes over the past eight years, more than 260 area business leaders and executives have taken advantage of the local and national experts TEN brings in for its highly focused "boot camps." Experts who work with you side-by-side to further develop and expand your own capabilities, and those of your business enterprise.

The TEN boot camps help you up your game with investors, R&D grants, business plans, product commercialization, sales and marketing, pricing, HR/hiring, organizational development and overall leadership. And help you better avoid the pitfalls out there: bad deals, leaving money on the table, giving away too much equity, hiring the wrong employees, using bad metrics, and ignoring the truly promising opportunities.

Established business or new venture start-up, it doesn't matter: Graduate from TEN and you'll be running with the best.

Admission by acceptance only. Time is running out - apply today.

TEN Class XVII: Sept. 18 & 19, Oct. 2 & 3, Nov. 6, 7 & 21, December 9 & 19.

[If you know someone who would benefit from TEN, please click here to forward this e-mail announcement.](#)